



**Davis Aquatic Masters
Board Discussions and Decisions
July 20, 2020**

The monthly Board of Directors meeting was held via Zoom and started at 6:33 PM.

Participants

Kevin Waterson	Diane Barrett
Dan Sperka	Andy McPherson
Patricia Quinn	Scott Allison
Stu Kahn (non-voting)	Allan Crow (non-voting)
Rose Cholewinski (member)	Lynda Yancher (member)
Jamie Anderson (member)	Jan Ilkiw (member)

Approval of Minutes

The June 15, 2020 minutes were unanimously approved.

Member Input

Lynda Yancher addressed the board and expressed support for the board and coaches, for all the work done and the challenges faced.

Rose Cholewinski addressed the board and coaches thanking them for doing a good job.

Jamie Anderson addressed the board and said that she had not continued paying full dues during the shutdown. She inquired about the financial viability of the club. She asked if it might not encourage members to continue paying full dues during another potential shutdown (if they could manage it) if they knew the financial viability of the club.

Finance Report

Allan reported on the financial standing of the club.

- Allan reported that conducting a fundraiser would not impact our PPP loans.
- Allan outlined budget scenarios describing best, middle and worst possible outcomes. Best case scenario would not have any negative impact on the financial standing of the club. Best case relies on full operation starting in October (no more shutdowns) yielding income of \$8k in swim fees, \$1600 in payroll, and \$6k in fundraising, setting the bottom line at \$987 income. Middle case scenario results in a \$6k deficit. Worst case scenario

results in a year end \$67,613 deficit. Worst case scenario factors in another shutdown, a loss in swim fees, payroll costs, a reduction in pool fees, and a possible \$22,613 loss if members did not continue paying full dues as a donation.

- Allan reported a year-end loss of \$14k without the Berryessa and April Pool's Day events.
- Allan reported that we are \$172 better than projected for June budget.
- Allan reported that the PPP loan forgiveness will result in a positive impact on the budget in August or maybe September.
- Since re-opening a total of 40 members have switched to leave status and 10 members have left the club because of new swimming protocol, and 5 new members have joined.
- Allan reported on the PPPFA (Payroll Protection Plan Flexibility Act) which makes changes to the PPP. The terms for repayment change, how to make payments change, and whereas borrowers initially had 8 weeks to spend the money, they now have 24 weeks, and previously 75% needed to go towards payroll, but now it is 60%.
- A new loan program, prioritized PPP (P4), is being discussed in Congress, and is yet to be finalized. To qualify, Q2 revenue must be down 50% from Q2 2019. Not sure how this will play out for DAM since we are currently up and running.
- Allan reported that at the end of July DAM will move to the ADP accounting software for payroll, and that there will be twice monthly paydays beginning in August.

Coach's Report

- Stu reported that swim workouts are going well. People are happy to be back in the water.
- There are 3 people on the waiting list for a swim time, and on 8/1 3 swimmers will be leaving. There are 5 new swimmers. There are 58 members in family lanes.
- Andy asked about pool fees. Stu reported that we pay \$39/lane per hour and \$26/hour in lifeguard salary. Stu said we need to have 6 lanes to break even.
- Stu reported that on average there is 1 empty lane per hour.
- Stu announced to DAM, Pac Masters and USMS that the Berryessa Open Water Swim would not be rescheduled for 2020.

Other Business

- The board discussed swim schedule changes as fall approaches. Swimmers who are returning to work schedules have asked about a different time for their workouts. Seems as though early morning and evening time slots will be needed by some to accommodate work schedules. Swimmers who are flexible about when they can swim might be asked to take a new time slot to help out people who work. Stu

mentioned that it might be necessary to make schedule changes every 8 weeks or so to accommodate changing schedules. Stu outlined all this in the Monday Message for our members.

- The board discussed whether empty lanes could be filled ad hoc. While this may be possible Stu questioned whether it was necessary given that we do not have a lot of empty lanes.
- Stu mentioned that in order to maintain a 2nd guard at all workouts, some members swim an additional ½ hour.
- Kevin confirmed that it is ok to conduct board business via email, including voting on issues. For example, during July board members discussed via email the cancellation of Berryessa's possible re-scheduling to September. All members agreed that it would be cancelled for 2020.

Action Items

- Stu, Pat and Diane will work on notification regarding potential schedule changes to be put in the Monday Message.
- Allan Crow will pursue getting a monthly Zoom license. Board members agreed that it was needed.

The Zoom meeting ended at 8:18 PM. The next meeting will be held via Zoom on August 24 , 2020.