



**Davis Aquatic Masters
Board Meeting – December 16, 2019**

Kevin Waterson called the meeting to order at 6:35 PM at the Brady Building.

Attendees

Kevin Waterson
Dan Sperka
Alan Rowland
Patricia Quinn

Scott Allison
Andy McPherson
Diane Barrett

Stu Kahn (non-voting)

Allan Crow (non-voting)

Lee Ann Bailey (outgoing board member)

New Board Members

New members Dan Sperka and Andy McPherson were welcomed to the board. Each introduced themselves and gave a little background info.

After a brief discussion, the board nominated and voted on board positions. The voting was unanimous approval for all candidates:

President: Kevin Waterson

Vice President: Alan Rowland

Treasurer: Dan Sperka

Secretary: Pat Quinn

Board members at large: Diane Barrett, Scott Allison and Andy McPherson

The board thanked Lee Ann Bailey for her service.

Approval of Minutes

- The minutes from the November board meeting were unanimously approved.

Finance Report

- Allan went over the finance report for the new board members, explaining the monthly report he compiles, as well as the end-of-year budget report.
- Allan reported that 2019 budget ends with \$519 deficit.
- A discussion ensued regarding the 2019 drop in membership (32 swimmers). Members discussed the potential need for some marketing to get new members. The masters program at Get Fit Davis (formerly DAC) was discussed (currently 100 members). Dan Sperka mentioned a strategy previously used to encourage new members, 3 months for \$99, or possibly \$100 for 100 days of swimming. The board examined the typical “slow”

months for swimmers, June-July, and discussed whether that might be a good time to implement an incentive. No conclusions were reached.

- Allan reported that all of the 80 and over swimmers have been notified that they will begin paying membership dues 1-1-20.
- Alan reported that he had contacted Get Fit Davis and Physical Edge about terminating the discount partnership agreement. Word has not gone out to the membership.
- The board discussed the scholarship for Joe Otto which expires 1-1-20. Alan will notify him that his scholarship is done and that he will need to start paying dues.
- Allan reported on the 2020 budget. The 2020 income budget is projected to be up \$13,222 (4%) to \$362,509 over 2019.
- The board voted and unanimously passed the proposed 2020 budget.

Coach's Report

- Stu went over the format of his monthly report for the new members.
- Stu reported that Brute Squad participation decreased slightly this year. He reported that there were 15 new swimmers who participated in Brute Squad Lite. He reported that Brute Squad sweatshirt sales are also down this year.
- Stu reported on duties performed during November, USMS/PACMasters, final wrapup of holiday party, and confirmation of core setup for Lake Berryessa 2020 swim will be performed by Joe Oribello.
- Stu reported that he has been contacted by private business ventures who requested using DAM membership as a way of advertising their services. The board discussed and was in agreement that we do not advocate using DAM membership to further outside business efforts. The board discussed last month's presentation by Liz Romero of Yolo Hospice and in view of that decision, agreed that it is not appropriate for Yolo Hospice to present to DAM membership. If similar requests are presented to Stu in the future he will direct them to the board. If any requests come through the inquiry form on the website, Kevin will forward them to the board for discussion and recommendation.

Other Business

- The board agreed that DAM will not contribute to the Davis Phoenix Coalition in Eva Dopico's name. Individuals can make donations as they see fit.
- The Lillian Rowan award will be changed to age 65 in the Policies and Procedures manual. The reference to engraving recipient's name on a plaque will also be deleted.
- The Management Tasks will be updated and distributed to the board and discussed at the January meeting.

Action Items from December Meeting

- Pat will update and distribute the Management Tasks document.
- Kevin and Scott will inform members of the termination of the partnership agreements.
- Allan will double check the numbers for budgeted event expenses.
- Alan will inform Joe Otto of the termination of the scholarship he has been receiving.
- Stu will inquire about jurisdiction of Lake Berryessa (county? City?)

- Kevin will communicate with Liz Romero regarding Yolo Hospice proposal.

Action Items from November Meeting

- Allan will provide information about how many swimmers are currently on temporary leave. **completed**
- Alan R. will talk to Get Fit and Physical Edge about our decision to terminate the partnership agreement effective 1/1/2020. **completed**
- Scott will update the website with information about terminating the partnership and will also put it in the Monday message. **Not completed; partnership termination not communicated to members**
- Jenny will scan the 2002 Member Handbook and make it available to board members for discussion and updates. **completed**
- Diane, Stu and Pat will review and update the list of board member responsibilities. The board will be review and provide input as the project progresses. **completed**
- Membership will be notified of the increase in club fees in the Monday message. **completed**

The meeting was adjourned at 9:12 PM.

Next meeting January 13, 2020, 6:30 PM in the Brady Building.